

Channel Account Manager (m/f/d)

Job ID: 23150



Basel, Switzerland

About Us

AppTec is a leading software vendor in the field of Unified Endpoint Management and Mobile Security. AppTec is a rapidly growing, self-funded, profitable and globally distributed company. More than 6,400 companies and organizations in 107 countries worldwide utilize the APPTEC360 EMM platform to meet the challenges that they face, when managing applications, documents, configurations and security on mobile devices and desktops.



Profil

Location: Basel-City, Switzerland

Start: immediately or by arrangement

Department: Sales

Pensum: 100%

Your tasks

- Development and maintenance of partners and resellers
- Development of a partner portfolio
- Definition of requirements as well as support in the implementation of product marketing activities and campaigns
- Representation of AppTec at trade fairs

Your qualifications

- Education in the commercial field or comparable
- At least 3 years of relevant experience in B2B channel management
- Very good written and spoken German and English skills
- Passion and interest for technology (Cloud Services & SaaS solutions)
- Strong communication and teamwork skills
- Creativity and high quality awareness

Interested?

Please apply now and exclusively by e-mail to hr@apptec360.com.

Your application should please include the following documents:

- Cover letter
- Resume/CV
- References
- Salary expectation
- Earliest possible starting date

What we offer

- Extensive opportunities for further training
- Flexible working hours
- Ergonomic workstations
- Free choice of hardware
- Work location in the old town of Basel-Stadt

Printed applications by mail cannot be processed.